

GSA SCHEDULE ACQUISITION ELIGIBILITY CHECKLIST

Tap Into \$200B+ in Federal IT Contracts by Obtaining a GSA Schedule Contract

In 2025, \$400 billion in lucrative federal contracts will shift to the General Services Administration (GSA) with over \$200 billion specifically for IT. If your firm provides IT goods and services, GSA certification is the gateway to winning these contracts.

What Is GSA?

The U.S. General Services Administration (GSA) runs the government's shared purchasing. Its Multiple Award Schedule (MAS), often called a GSA Schedule, is a long-term, government-wide contract that pre-negotiates pricing, terms, and compliance with vetted vendors

With a GSA Schedule Contract You Can:

- Sell directly to federal agencies
- Access exclusive GSA-only proposal opportunities
- Compete with confidence on a level playing field
- Lock in a renewable 5-year contract (up to 20 years total)

Do You Qualify for a GSA Contract?

To be eligible, your business must meet these requirements:

- Legally registered and compliant
- Financially stable and profitable
- Proven track record (min. 3 clients)
- Product/service fits a GSA category
- Fair, competitive pricing
- Demonstrated technical expertise
- Active SAM.gov registration
- Compliant with FAR and reporting rules

Is Your Business Eligible for a GSA Schedule Contract?

Who We Are

FederalContracts.com is a national consulting firm that not only secures GSA Schedule Contracts for clients but also delivers strategic federal marketing, expert coaching, and business development training to help you win and grow in the government market. Founded and led by Earline Laguieruela, a federal contracting expert who personally sold millions in government contracts, FederalContracts.com brings unmatched experience helping businesses break into the federal market.

With more than 15 years of success across industries like IT, professional services, and advertising firms, we've helped more than 100 businesses get GSA certified and win millions in contracts.

How We Help Firms Secure Lucrative Federal Contracts

We offer full-service support to get you registered and ready to win.

Comprehensive Federal Registration - so you can start selling to the federal government right away.

GSA Schedule Contract - FederalContracts.com prepares your company's proposal and submits it to the GSA Portal so you can concentrate on running your business.

GSA Negotiations, files submissions and creation of your GSA Contract Catalog - our expertise in generating approval for more than 100 firms provides peace of mind.

Federal Roadmaps - FederalContracts.com designs your federal strategy so you can win lucrative contracts.

Ongoing Federal Business Development - Getting your GSA Schedule contract is only the beginning. We can guide your firm so you can capitalize on new opportunities to grow your federal sales.

Schedule Your Free GSA Qualification Call Now!

<https://calendly.com/federalcontracts/gsa>